



Request for Proposal Orientation

**Clean Energy Incubator Emerging
Technology Program (RFP No. 210b)**

Webinar – June 18, 2014

<http://www.seco.cpa.state.tx.us/>

SECO
State Energy Conservation Office

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"Energy Efficiency: Texas' Newest Energy Resource."

Susan Combs Texas Comptroller of Public Accounts

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As the state energy office, SECO partners with Texas consumers, businesses, educators and local governments to reduce energy costs and maximize efficiency.

Targeted Tips and Tools:

- Residential Consumers
- State and Local Government
- Business and Industry
- Schools and Teachers

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Funding and Incentives

Funding Opportunities

June 2014 Opportunities

[Clean Energy Incubator Emerging Technology Program RFP](#)

Posted June 13, 2014 – The Comptroller of Public Accounts (Comptroller) State Energy Conservation Office (SECO) invites all interested public universities in Texas to respond to the Request for Proposal for the creation and/or expansion of Clean Energy Incubators.

April 2014 Opportunities

[Notice of Loan Fund Availability \(NOLFA\) – LoanSTAR Program](#)

Posted April 25, 2014 – The Comptroller of Public Accounts (Comptroller) State Energy Conservation Office (SECO) will provide low interest loans to assist selected public entities in financing their energy-related cost-reduction efforts utilizing the LoanSTAR revolving loan program.

[Professional Energy Engineering Services for the Schools and Local Government Energy Program of SECO](#)

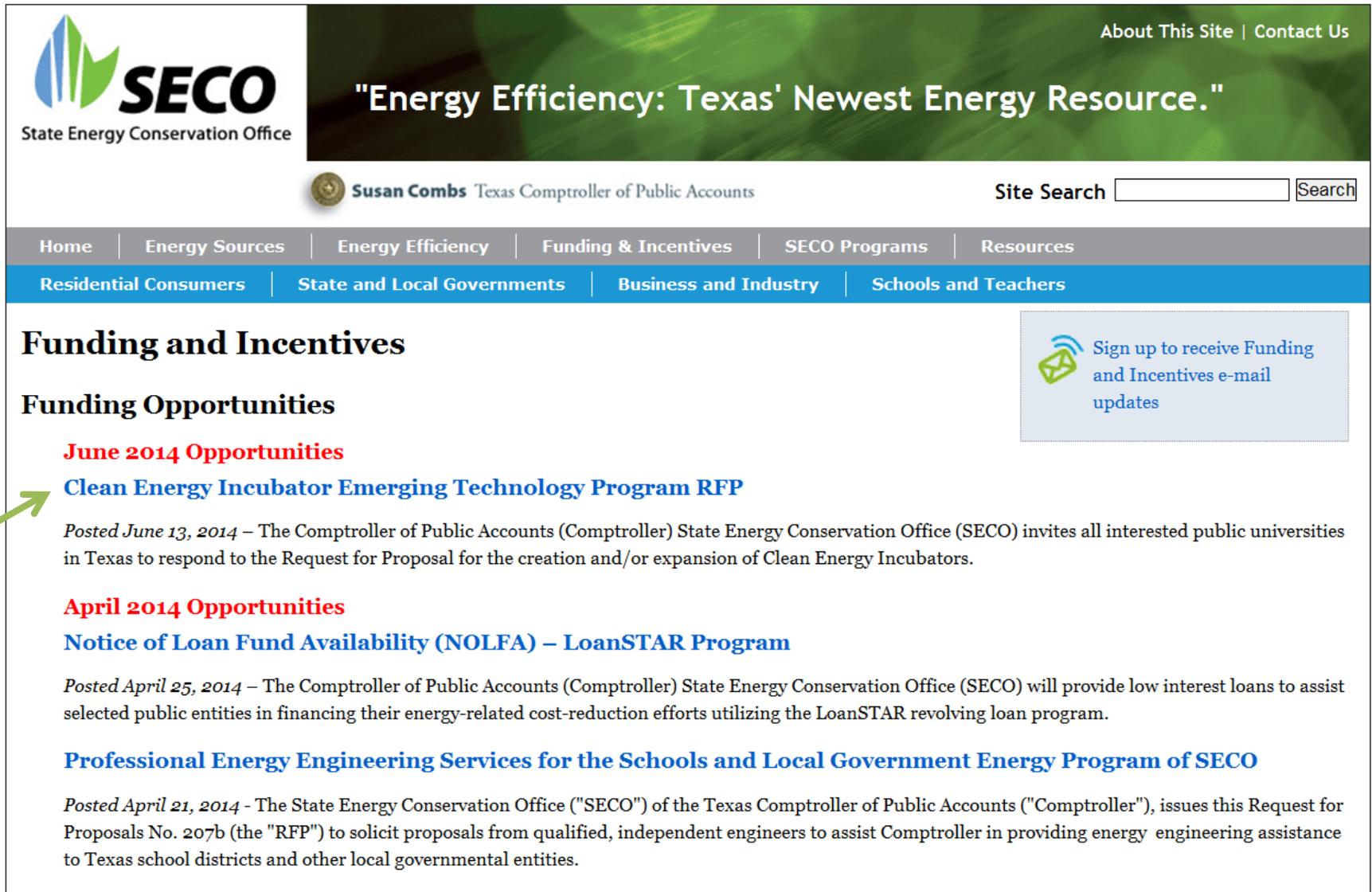
Posted April 21, 2014 - The State Energy Conservation Office ("SECO") of the Texas Comptroller of Public Accounts ("Comptroller"), issues this Request for Proposals No. 207b (the "RFP") to solicit proposals from qualified, independent engineers to assist Comptroller in providing energy engineering assistance to Texas school districts and other local governmental entities.



Sign up to receive Funding and Incentives e-mail updates



http://www.seco.cpa.state.tx.us/funding/



The screenshot shows the SECO website with a green and white color scheme. The header includes the SECO logo, the slogan "Energy Efficiency: Texas' Newest Energy Resource.", and navigation links for "About This Site" and "Contact Us". Below the header is a search bar and a navigation menu with categories like "Home", "Energy Sources", "Energy Efficiency", "Funding & Incentives", "SECO Programs", and "Resources". The main content area is titled "Funding and Incentives" and features a list of funding opportunities. A green arrow points to the "Clean Energy Incubator Emerging Technology Program RFP" link. A sidebar on the right contains a sign-up button for e-mail updates.

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Request for Proposal (RFP No. 210b) – Clean Energy Incubator Emerging Technology Program

Request for Proposal

 [Download the RFP](#)

Key Deadlines

Key Deadlines	Date*
Notice of Request for Proposal Posted: <ul style="list-style-type: none">Electronic State Business Daily	June 13, 2014 after 10 a.m. CT
Grant Application Orientation Webinar	June 18, 2014 at 2 p.m. CT
Submission of Questions Due	June 20, 2014 - 2 p.m. CT
Official Responses to Questions Posted	June 27, 2014, or as soon thereafter as practical
Application Deadline	July 11, 2014 at 2 p.m. CT
Contract Execution	August 15, 2014 or as soon as practical

*Dates may be subject to change

The Basics

- **Qualifying Proposers:** Texas Public Universities
- **Anticipated Available Funding:** Approximately \$350,000. It is anticipated that an individual contract budget shall not exceed \$200,000 including all costs and expenses.
- **Contract Term:** September 1, 2014 thru August 31, 2015.
 - Option to extend two additional 1-year periods.

2.1 - Scope of Work - Goal

- Help clean energy companies grow
- Develop new markets for clean energy technologies
- Create or expand CEIs
- Create or expand Clean Energy Corridors for the region

Parts 4.2(D) and 5.2

Business Plan and Selection Criteria

Business Plan (Part 4.2(D))	Selection Criteria (Part 5.2)
Layperson Summary	
Project Work Plan	
<ul style="list-style-type: none"> • Program Objectives 	<ul style="list-style-type: none"> • Program Objectives
<ul style="list-style-type: none"> • Internal Structure Controls 	<ul style="list-style-type: none"> • Internal Structure Controls (25%)
<ul style="list-style-type: none"> • Member Company Support 	<ul style="list-style-type: none"> • Member Company Support (25%)
<ul style="list-style-type: none"> • Marketing Ecosystem Dev 	<ul style="list-style-type: none"> • Marketing Ecosystem Dev (15%)
<ul style="list-style-type: none"> • Program Risks 	<ul style="list-style-type: none"> • Program Risks (15%)
<ul style="list-style-type: none"> • Region and State of Texas Benefits 	<ul style="list-style-type: none"> • Region and State of Texas Benefits (10%)
Cost Proposal	Cost Proposal (10%)
Organizational Chart	

2.1A – Long-Term Goal of CEIs

- Leverage SECO funding with a progression of other funding sources
 - More mature the funding source, the more balanced portfolio of funding sources is expected

2.1B - Service Description

- 20% match of the total project cost
- Develop cost projections including a detailed budget for the plan, including any costs and/or sharing of funding, partnering, etc.
- No federal cost-sharing funding is allowed

3.8 – Deadline for Submission of Proposals; Delivery Instructions; Number of Copies Required

- Received in the Issuing Office no later than 2:00 p.m. on July 11, 2014. Late proposals will not be considered under any circumstances. The boxes must be sealed and labeled with “RFP No. 210b for the Clean Energy Incubator Emerging Clean Technology Program for the State Energy Conservation Office (SECO)” and the name and address of Respondent.
- Submittal Packet must contain:
 - 1 original and 8 copies of each sealed proposal
 - 2 CDs-containing a complete copy of Respondent’s proposal in *searchable* pdf format.
 - 2 CDs- containing a copy of Respondent’s proposal, in *searchable* pdf format, which has excised, blacked out, or otherwise redacted information from its proposal that Respondent reasonably considers to be confidential.
- See Part IV of RFP for required format of the proposal

Questions

- A copy of these slides will be posted at:
<http://www.seco.cpa.state.tx.us/funding/061314/>
- Email questions to: contracts@cpa.state.tx.us
 - Email Subject: RFP No. 210b Question

